6 questions to our partner

An Interview of Eric Cestari, CEO at Cstar and project GAR.ninja

1 Explain what your company does.

Cstar industries is the mobile digital factory. By combining Agile project management and the use of cloud and DevOps principles, we work with companies, particularly startups, to build with them a product that answers to their clients' needs in quite reasonable timelines and at a very fair price.

We work in all sectors, currently in the telecoms, fintech, edtech, culture etc. Thanks to our experts and to a network of trusted experts freelances, we can propose a large panel of skills to co-create, co-craft impactful products.

Our team has been assembled carefully through the use of resourceful recruiting tools while placing social skills first above all. Each and every one of us is autonomous, responsible and can count on the support from the rest of the team.

What we sell to our clients, we use it between us too. We develop the service suite GAR.ninja that helps education solutions providers to propose their tools to the educative system.

2 What do you think is a partnership?

Common objectives and means to attain them. A trust that tolerates mistakes and the recognition of each effort.

Most of our clients work with us for years and consider us as partners who advise them carefully. Hence, a partnership is also about knowing how to lean on partners who know us and our methods. A partnership is also the occasion to grow together and learn from each other.

3 What's the nature of your partnership with TestWe?

Together we're going to connect the TestWe platform to the GAR. This will let schools and high schools to let their students take their exams on their laptops and tablets in order to enhance the quality of education.

4 What are the feedback so far?

It's just the beginning of the adventure so there will be more to say later. However, I'd like to understate the fact that I found in TestWe a team that's motivated, that performs, that has a lot of skills in their commercial approach and a team and a product that is technically solid. Moreover, there's clearly a will to do good in responsible ways to propose a way to enhance education. We can't wait to start the big work together!

5 What are the next steps in your partnership?

Our goal is to plug TestWe in GAR as fast as possible so that a large number of schools can benefit from TestWe.

6 What have been your other partnerships this year ?

Basically, partnerships with new clients having very interesting ideas and freelances with whom we're more than happy to work with.

testwe