



# 7 questions to our partner

Interview with Gatien BEAUMONT, Chargé de développement chez JeSuisEnCours

## 1 What's the mission of JeSuisEnCours?

JeSuisEnCours is the 1st trusted third party in the dematerialization of digital enrollment and archiving in training organizations.

We digitize and make reliable the process of collecting presence signatures, generate attendance certificates and archive them reliably and securely.

## 2 What's your vision of a partnership?

JeSuisEnCours strives to surround itself with EdTech players to create technological and strategic synergies. JeSuisEnCours and its partners find themselves around a common goal: to bring value to training stakeholders in France and internationally.

## 4 Why did you decide to partner with TestWe?

The exchanges with Clément Régnier and his teams were very constructive and very pleasant.

We immediately detected the opportunity to meet the needs of TestWe customers who still have their exams on paper sheets.



## 3 What is the nature of your partnership with TestWe?

JeSuisEnCours will become in the short term a module integrated with the offer of TestWe allowing to emarge the presence to exams directly on tablets.

There will be a concordance between the exams done via TestWe, the registration and the identity check made at the time of the registration.

## 5 What's your feedback today?

We are at the beginning of our partnership. However, Field Sales TestWe returns are positive and the signature module in TestWe is promised a bright future.

## 6 What are the next steps in your partnership?

The next steps will focus on adapting and integrating our two solutions to precisely meet the expectations of TestWe's customers. After this phase, we will officially launch the marketing of the signature module in TestWe.

## 7 What other partnerships have been developed this year?

JeSuisEnCours has developed various partnerships with ERP editors for training organizations.

JeSuisEnCours has also strengthened its relationships with EdTech players, such as DidUEnjoy, an innovative player offering satisfaction surveys at the end of training.